

Ref: 1201325

## **BUSINESS OPPORTUNITIES FROM ISRAEL**

**January 2020**

Company Name	<b>PrimeTech Technological Systems Ltd. (53823)</b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.primetech.co.il">www.primetech.co.il</a>
Year of Establishment	2002
No. of Employees	6
Offer No.	105695
Summary of offer	<i>Export / Representation: <b>Industrial &amp; Hi-Tech Equipment Sales and Marketing</b></i>

### **Description of Offer**

An Israeli company specializing in capital equipment sales and tech support. Services include systems installations, PM's, on-call support and service agreements across Israel, 24/7. Industries supported; semiconductor, electronics, pharma, analytical, plastics, metal and chemistry.

The company specializes in sophisticated manufacturing service systems garneting the uptime and throughput to meet production needs. Service engineers of the company are trained by the equipment manufacturers in every aspect of maintenance, troubleshooting and optimizing of the systems for best performance and are later available locally to support the systems on-site, on behalf of the equipment manufacturers.

The company has been operating in Israel since 2002, and its products can be found in the leading companies and institutions across Israeli.

Support given to: semiconductor, electronics, pharma, analytical, scientific, plastics,

metal and chemistry.	
Potential Partners	Equipment manufacturers looking for on-site technical service and support for systems installed in Israel
Target Countries	worldwide
Company Name	<b><u>Latent Image Technology Ltd. (19852)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.miragelit.com">www.miragelit.com</a>
Year of Establishment	1997
No. of Employees	15
Offer No.	105649
Summary of offer	<i>Export:</i> <b><i>Homeland Security and Anti-counterfeiting</i></b>
<b><u>Description of Offer</u></b>	
Development, production and marketing of advanced anti-counterfeiting solutions. The company's input is targeted mainly to official documents such as ID's, passports, driving license, vehicle registration, tax stamps for tobacco, alcohol, bank guarantees, warranty certificates and others. Recently the Company has been awarded a very large project for supplying the security features to 5 billion tobacco stamps per year. During the first year of application, the revenues of taxes on stamps have increased by 33% due to the mitigation of illicit trade. Our company has an extensive variety of solutions that can be customized as per the needs of customers.	
Potential Partners	National printers; official authorities, such as Ministry of Finance, Ministry of Transportation, Ministry of Health, etc.
Target Countries	Eastern Europe; Latin America; Africa; Asia

Company Name	<b><u>Easy Line (16341)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli</b>

	<b>Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.easylines.co.il">www.easylines.co.il</a>
Year of Establishment	2001
No. of Employees	20
Offer No.	105641
Summary of offer	<i>Import / Export / Joint Venture</i> <b><i>Manufacturing ready-to-use liquid formulas</i></b>
<p><b><u>Description of Offer</u></b></p> <p>The company is privately owned and has developed a line of Enteral nutrition formulas and nutraceuticals for a variety of patients. The company is a leading company in the field of medical food, liquid and powder formulations in Israel.</p> <p>The products are manufactured in Israel with the highest quality of material and packaging in accordance with internationally recognized standards by ISO 9001:2000, Haccp, GMP and KOSHER certificates.</p> <p>The company has revolutionized the nutritional supplement and nutraceuticals market in Israel with its determination and dedication, and strives to find innovative solutions in the field of nutrition for global international markets.</p> <p>The supplements are essential in meeting nutritional requirements for patients who are recovering from illness or surgery, are at nutritional risk, require low cholesterol and lactose-free diet, suffer from involuntary weight loss or require modified diets. These formulas are designed for tube feeding and oral supplements (for people who are bed-ridden and are unable to eat by themselves).</p> <p>The formulas are also suitable for healthy people who need a very concentrate food such as field soldiers who has to consume approximately 4000 Kcal/day, or in case of natural disasters – when food is not available (the formula can replace a complete balanced meal).</p> <p>In addition, the company has a very unique formula manufactured in UHT technology and is based on soy. This kind of formula is suitable for vegans and for people who are suffering from milk allergy.</p> <p>Since the production of these products is complicated, its development is very scarce worldwide.</p> <p>Company's clients include doctors, dieticians, pharmacies, hospitals, day-care facilities and nursing homes.</p>	

Potential Partners	Manufacturers and / or drug distributors, and / or medical equipment suppliers and/or nutritional supplements and nutraceuticals suppliers.
Target Countries	China, Europe, USA

Company Name	<b><u>Agrivision Ltd. (72241)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	www.agrivation-ltd.com
Year of Establishment	2011
Offer No.	105639
Summary of offer	<i>Export / Services:</i> <b><i>Agricultural planning, business plans, detailed design, T&amp;K projects, management and training</i></b>

### **Description of Offer**

#### **1. PRE-INVESTMENT SERVICES – PLANNING & STUDIES**

Conceptual and project identification studies  
Feasibility studies and business plans  
Detailed design  
Independent study review

#### **2. EQUIPMENT SUPPLY & TURN-KEY PROJECTS**

Equipment specification and supplies  
Installation & construction –project implementation

#### **3. MANAGEMENT, TECHNICAL ASSISTANCE & TRAINING**

On-going operational management  
Technical assistance  
Training

We use a pool of about 100 agricultural specialists for creating teams of experts according to the project's characteristics

Potential Partners	Companies in developing countries, agents
Target Countries	Countries in Africa, Asia, Central and South America, East Europe

Company Name	<b><u>United Bus Services Nazareth Import Ltd. (59912)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.ubsi.co.il">www.ubsi.co.il</a>
Year of Establishment	2008
No. of Employees	120
Offer No.	105648
Summary of offer	<i>Import/ joint Venture/Services/ Representation:</i> <b>Bus manufacturers, Service team, Sales &amp; representative</b>
<b><u>Description of Offer</u></b>	
We are representetives of two bus manufacturers, Solaris and Otokar; part of a group which operates buses, hotels and tourism companies.	
We represent major European spare parts manudfacturers.	
Potential Partners	Manufacturers of vehicles\ buses\ spare parts\ public transportation companies, in particular electric vehicles and all relevant products for public transportation
Target Countries	Worldwide

Company Name	<b><u>Sansolo (36915)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.sansolo.co.il">www.sansolo.co.il</a>
Year of Establishment	1998
No. of Employees	1-10
Offer No.	105646

Summary of offer	<i>Import / Services: <b>Special Operations Equipment: Tactical EOD, IEDD, Hook &amp; Line, Tactical breaching, SWAT and Special Forces Equipment.</b></i>
<p><b>Description of Offer</b></p> <p>The company specializes in creating new types of tools and methods helping professionals, under stressful combat conditions. The company field-proven products provides operational convenience and multipurpose use, in a miniaturized, reliable tool sets designed especially for combatants, bomb disposal professionals, police SWAT units and military special forces.</p> <p>Main products:</p> <ul style="list-style-type: none"> <li>· Bomb disposal (EOD / IEDD)</li> <li>· Offensive demolition</li> <li>· Unique tactical marking products</li> </ul> <p>The company also supplies consulting services.</p>	
Potential Partners	Seeking distributor's worldwide, potential law-enforcements and military clients.
Target Countries	Worldwide, based on Israeli MOD approval

Company Name	<b><u>NanoPass (53604)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.nanopass.com">www.nanopass.com</a>
Year of Establishment	2000
No. of Employees	9
Offer No.	105647
Summary of offer	<i>Export / Joint Venture / Representation:</i> <b>Microneedle device for intradermal delivery</b>
<p><b>Description of Offer</b></p> <p>Our device is approved for intradermal (ID) delivery of any product approved for this delivery route. We are looking for partners in the aesthetic field. Currently we know of several indications, such as PRP, hyperhidrosis, skin boosters, etc. Any aesthetic company is a good start for us.</p>	

The device is also applicable for use in vaccinations and allergy testing.	
Potential Partners	Aesthetic companies, strategic partnership with large medical, pharmaceutical and cosmetic companies.
Target Countries	China, US, West and East Europe, APAC, LATAM and Arab countries.

Company Name	<b><u>KD-ICT LTD (71880).</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.kd-ict.com">www.kd-ict.com</a>
Year of Establishment	2017
No. of Employees	20
Offer No.	105643
Summary of offer	<i>Export/ Services / Joint Venture</i> <b>C4I systems design and implementation</b>
<p><b><u>Description of Offer</u></b></p> <p>The company offers technical aspects needed to execute various projects. We have extensive experience in handling all our clients' requirements that could vary from end-to-end from managerial projects to unique technical aspects as the client needs consulting services.</p> <p>The company's employees are ex-military professionals with extensive experience and proper certification in leading "mass scale" C4I projects. Our expertise are in the following fields :</p> <ul style="list-style-type: none"> <li>System Engineering</li> <li>DC's world</li> <li>Smart Cities</li> <li>Project Management</li> <li>Cyber Defense</li> <li>Cloud Migration</li> </ul>	
Potential Partners	Technological Integration Service providers

Target Countries	EU
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Company Name	<b><u>Amricana Rspresso (72160)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	
Year of Establishment	2002
No. of Employees	10
Offer No.	105640
Summary of offer	<i>Representation / Franchisee</i> <b>Coffee machine distributors</b>
<b><u>Description of Offer</u></b>	
<p>We have two stores selling coffee machines, capsules and coffee beans. We are also distributors of pop coffee brand and sell water dispensers and filters. Our company offers replacement services and laboratory repairs of coffee machines, bars and mini bars provided by trained technicians. In addition we are distributors of scent fragrances for offices and home use. Presently our activities are focused in the Northern region Israel and we aim at expanding our activities to other regions.</p>	
Potential Partners	Coffee machines from Dolce Gusto, brand coffee beans from Nestle International, Lavazza and Illy .
Target Countries	European countries

Company Name	<b><u>Nes Harim Smart Solutions for Harsh Odors Inc. (66932)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>



Website	<a href="http://www.nesharim.co.il">www.nesharim.co.il</a>
Year of Establishment	2017
No. of Employees	2
Offer No.	105645
Summary of offer	<i>Import/ Export/ Services</i> <b>Solutions for bad odors in toilets, pets, chimneys, garbage compactor, fume hood, sewage, garbage room, chicken coop, and cowshed.</b>
<b><u>Description of Offer</u></b>	
We have revolutionary solutions, our products are environmentally friendly based on molecular material that can absorb and eliminate bad odors before disseminating the good odor and thus solving odor problems.	
Potential Partners	Business partners- mainly distributors
Target Countries	India, Thailand, USA

Company Name	<b><u>Sneh Consulting Ltd. (14791)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.sneh-consulting.com">www.sneh-consulting.com</a>
Year of Establishment	1999
No. of Employees	10
Offer No.	106161
Summary of offer	<i>Services / Joint Venture / Representation:</i> <b>Business &amp; legal services</b>
<b><u>Description of Offer</u></b>	
A boutique firm providing business & legal services to multi-national entities operating in Israel. For over 20 years, we have been supporting our clients to reach their business targets in Israel. Our mission is to optimize the business experience for our clients who are doing business	

in Israel, while smoothly bridging cultural differences. We have a unique experience supporting Japanese companies in Israel.

From very early steps in Israel continuing into normal operations, we support your company's business, finding business partners, infrastructure, relocation, legal and HR needs. We are a "one stop shop" offering a broad range of services customized to the needs of our clients in:

- Infrastructure
- Project Management
- Work Permits & Visas
- Relocation & Expatriates
- Business Consulting

We can collaborate with any law firm or attend internally to your legal needs. We have a combined experience for over 30 years supporting Israeli and international clients from the United States, Japan, Europe and UK in: Infrastructural and construction projects and environmental projects; High-tech and innovation centers and related transactions, new businesses, joint ventures and collaborations, acquisition of facilities; Commercial agreements, real estate; Investments, IPO's, M&A's and other financial transactions of all sizes; Intellectual property, asset management; Natural gas and LNG, and acting as owner's representative.

Potential Partners	Medium to large companies doing business in Israel
Target Countries	North America, Europe, Far East

Company Name	<b><u>Lior Pick &amp; Co. (53698)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.pick-law.com">www.pick-law.com</a>
Year of Establishment	2003
No. of Employees	10
Offer No.	105644
Summary of offer	<i>Services / Joint Venture / Representation:</i> <b>Law services</b>

### Description of Offer

The company provides legal services for foreign corporations operating in Israel such as registration of the foreign corporation in Israel and / or establishment of an Israeli subsidiary owned by the foreign corporation, including all related services such as:

- Opening a bank account
- Commercial agreements
- Service agreements
- Representative for tax purposes (VAT / Income tax)
- Legal Advice
- Taxation advice

Our firm provides all relevant legal services including taxation, legal structure, establishing company / subsidiary / branch / partnership and holder agreements / collaboration and working jointly with local CPAs / attorneys in the relevant countries as required. Assistance in the establishment of foreign companies, opening bank accounts, partner / shareholder agreements, etc.

The structure and nature of the firm enable the company's lawyers and staff to provide professional assistance and personal attention individually, accompanying the client from the very beginning.

Among company's clients: business enterprises and entrepreneurs, companies operating in the capital market, industry and investments, as well as private customers. The extensive experience in the field of taxation enables our firm to handle complex cases that require an in-depth understanding of accounting, taxation and their integration with the legal, business and commercial fields.

Potential Partners	Accounting firms, law firms, overseas companies
Target Countries	Asia, Europe, USA

Company Name	<b><u>Pladot 2012 (67254)</u></b>
Contact Person	<b>Initial contact to be made via the Federation of Israeli Chambers of Commerce:</b> Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: <a href="mailto:yonatk@chamber.org.il">yonatk@chamber.org.il</a>
Website	<a href="http://www.pladotminidairy.com">www.pladotminidairy.com</a>
Year of Establishment	1945
No. of Employees	50
Offer No.	88975

Summary of offer	<i>Export / Representation</i> <b>Mini Milk Processing Plants</b>
<p><b><u>Description of Offer</u></b></p> <p>Israeli company that manufactures and markets Mini Dairies in 26 countries all over the world.</p> <p>The company is a mini milk processing plant (2,000-100,000 Lbs\D) that can produce all the familiar milk products (drinking milk, flavored milk, yogurt, sour cream, butter, cheeses and ice cream) from raw milk.</p> <p>The company gained extensive experience in setting up Mini Dairies in different countries. It sells the Mini Dairy as a package deal, starting from the initial planning, manufacturing of equipment, a training course in equipment operation and production, assembly, installation and running in at dairy site. An additional course is held with our food technologist at the customer's dairy site.</p> <p>The Mini Dairy does not create a real competition for the large dairies, because its target market is relatively small and unique.</p> <p>The concept of a Mini Dairy is suitable particularly to rural areas that comprise towns surrounded by agricultural population. The Mini Dairy will collect the milk (all kinds of milk), produce cheeses, yogurt, butter, drinking milk, ice cream etc., and sell fresh products in nearby areas, or elsewhere.</p> <p>The milk can be milked in the morning, and displayed on the shelf of the local food store after few hours, or the next morning. It can be supplied to school kids, fresh, pasteurized and without preservatives. It can replace dairy products arriving from far distances. The Mini Dairy can also produce ethnic and traditional dairy products, which the large dairies do not produce, whereas the local population or tourists would appreciate.</p> <p>The quality of these products would meet the most stringent standards for food in Europe and the USA.</p> <p>Such a Mini Dairy can employ local people in various jobs starting from simple jobs of production, through maintenance, management and food technology.</p> <p>A net of Mini Dairies can save the necessity to transport the milk long distances yet enables each dairy to produce its special, unique products.</p> <p>If you find this idea interesting, we will be glad to discuss the ways of cooperating with your company.</p>	
Potential Partners	Dealers of Milking equipment, Entrepreneurs
Target Countries	Africa, Eastern Europe, USA, Canada