**Incoterms® 2020 Certificate – USD $399**

Develop a comprehensive understanding of the ICC’s premier international trading tool with the **only ICC-endorsed online training on the Incoterms® 2020 rules.**

**Why take this certificate course:**

1. **Learn from the experts:** This is the only online training programme on the Incoterms® 2020 rules provided by the International Chamber of Commerce (ICC), the creator of the rules!
2. **New comparison tool:** Use our unique comparison matrix tool to quickly and easily understand the responsibilities of the buyer and seller for each Incoterms® rule and choose the right one for your needs
3. **Essential knowledge:** Incoterms® rules define the monetary and procedural aspects of all international shipping practices, so it is essential for any international business to understand them
4. **Futureproof your business:** The Incoterms® 2020 rules provide a common international framework you can rely on, even when new technologies, government policies, and environmental regulations are constantly shifting the trade landscape
5. **24/7 access:** All our courses are online meaning they can be taken at any time of day, from anywhere in the world. Fit them in around your busy workload and learn at your own pace
6. **Available in English and Spanish:** To help the widest possible audience bring their knowledge up to ICC standards, we have made this course available in Spanish as well as English.

You can purchase the Incoterms® 2020 Certificate here –

<https://icc.geniussis.com/registration.aspx?ref=lordatiiinesamoldova>

**What you will learn:**

The Incoterms® 2020 Certificate is comprised of seven different lessons – you will need to complete all of these to take the final exam.

Lessons:

1. Overview of the Incoterms® rules
2. Definition of Incoterms® 2020 rules
3. Obligations Part 1
4. Obligations Part 2
5. Comparison Matrix
6. Case Studies
7. Pre-Exam Assessment

You can find full details of the [Incoterms® 2020 Certificate curriculum](https://icc.academy/certifications/incoterms-2020-certificate/) here.

**Your purchase of the Incoterms® 2020 Certificate includes everything listed below:**

* One-year access to the e-learning course – four hours of learning over seven lessons – delivered exclusively online.
* Interactive learning – 10 sample documents and 35 assessment questions to help you grasp key concepts easily and review the course material
* New and unique comparison matrix tool that allows you to quickly compare different Incoterms® and understand which one best fits your needs – even if you’re not an expert
* One attempt at timed one-hour online exam – if you pass (70%) you will receive an ICC Academy, industry-recognised certificate signed by our secretary general!
* If you purchase the ‘Incoterms® 2020 Certificate Bundle’ option (USD $429), you will also receive the official Incoterms® 2020 digital publication from the ICC.
* Dedicated, full-time IT support

You can purchase the Incoterms® 2020 Certificate or the Incoterms® 2020 Certificate Bundle here - <https://icc.geniussis.com/registration.aspx?ref=lordatiiinesamoldova>

**Frequently Asked Questions:**

Can I train/teach other people once I earn this certificate?

Passing the ICC Academy Incoterms® 2020 Certificate **does not qualify you as an ICC registered trainer**. You will need to contact your local ICC office to take a different exam and become registered as a trainer. For those who pass the ICC Academy Incoterms 2020 certificate, we encourage you to use the title “ICC Incoterms® 2020 practitioner”.

What’s the difference between the Incoterms® 2020 Certificate and the Incoterms® 2020 Certificate Bundle?

**Incoterms® 2020 Certificate** – USD $399. This will give you access to the e-learning course and one attempt at the final examination once you have completed the lessons. If you pass the exam (70%) you will then get a certificate signed by the ICC Secretary General.

**Incoterms® 2020 Certificate Bundle** – USD $429. This option includes the e-course and exam but you will also get the official Incoterms® 2020 digital publication (English only) from the ICC that explains the updated rules.

How do I qualify to take the exam?

To take the exam and earn the Incoterms® 2020 Certificate you will need to complete the seven lessons within the 12-month access period. One attempt at the exam is included in the price. For multiple attempts you will need to purchase a retake – USD $250.

If you have any further questions about the course, please contact us at [info@iccacademy.com.sg](mailto:info@iccacademy.com.sg)

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