

Dutch companies attending the Netherlands - Moldova Business Forum, October 4-5th, 2023 Chisianu, Republic of Moldova

Nr	Participant Name	Company	Position	Brief Description	Website
1	Philip Aarsman	Business Lease Romania SRL	Managing Director	The Business Lease Netherlands was founded in 1989, being expanded to Romania, Hungary, Slovakia, Czech Republic, Poland markets. But its history starts back in 1907, when AutoBinck group with 110 years presence in Automotive industry has opened an Mercedes office at AutoPalace showroom in Hague. Expectations from Forum: - Field visit: car distributors, leasing companies (ex. DAAC Hermes) - B2B: 1) int.consultant for company setting up (legal, fiscal, HR framework) / 2) Insurance companies	www.businesslease.ro
2	Jurjen van der Werf	Anders Invest BV	Investment Manager	Dutch private equity fund. Founded in 2014, 30 employees. The fund has become FDI of Moldovan "Prograin Organic" with 100% shares, acquired beginning of 2022: is focusing to helping farmers to switch from traditional agriculture to organic one. Expectations from Forum: Is seeking to enlarge investment portfolio, being interested in companies - fruits growers (apples, pears, plums), also Investment in farms (both: conventional and organic) minimum requirements 8-10 mil USD in sales.	www.andersinvest.nl
3	Anatol Malanca	Uniqa Wall Systems Energy Efficiency	Co-founder & CEO	Is a Moldovan-Dutch company that implements new technologies and innovations in the field of construction in Moldova. It uses a Dutch patented technology, which complies with the Dutch building code, ensuring the European quality level and compliance with international standards. Starting with 2016 brought to Moldova a new business model, which involves the prefabrication of building panels in factory conditions and their assembly in the field. The production factory (48.000 sq.m) is located in Stefan Voda, Moldova, app 28 employees. The houses are exported to several European countries - the Netherlands, Germany, Romania, Switzerland. Expectations from Forum: - G2B: Moldovan public authority - to present an investment project in social housing B2B: Real Estate developers / Engineering and architecture companies/bureaux, members of Creative Industries Association	www.uniqa.md
4	Klaas Evers	Uniqa Wall Systems Energy Efficiency			
5	Jelle Schoonen	Tradex Corporation BV	Sales & Marketing Manager	Tradex Corporation is founded in 2014 - a trade bridge between Western Europe and the East-African Community (EAC) aimed at knowledge transfer, support and collaboration in a small-scale B2B model. In collaboration with the Netherlands Enterprise Agency (RVO) and Smart Hub Logistics, in 2021 Tradex started a feasibility study to develop a multi-user warehouse (Smart Hub) in Dar es Salaam, Tanzania. This concept is perfectly suited to the need for small-scale trade. Currently is engaged by the Dutch Government to make the feasibility study in the Republic of Moldova in order to establish here a trade hub. Tradex Group paid couple of visits to Moldova, met local businesses to frame out the actual picture, ex: wine company - Radacini. As outputs, main country constraints are: logistics, custom clearance, high transportation costs.	www.tradex-group.com
6	Frank Bruus	Smart Hub Logistics	CEO and founder / Founder of Tradex Corporation BV	Is the subsidiary of the Tradex Corporation BV, aimed at development & implementation of the logistics hubs, that Tradex Corporation is administrating	
7	Costa Boon /Constantijn Gijbert Boon,	Payingit BV		Foundation year 2013, has 2500 employees, payroll/temping. The company is targeted to identify, train IT specialists as work source for multinationals located in EU countries and USA, also looks to hire soft developers for its development needs, in particular - international recruiting and talent pool platform. The company has opened its subsidiary in Moldova couple of years ago , located at Tekwill, 10 employees. Resident of IT Park. Expectations from Forum - to learn the current updates and trends/prospective of the Government in terms of policies, work force in ICT - B2B: companies to talk about trends in ICT recruiting, person to brief about Governmental policies, digital agenda, trends in ICT	www.payingit.nl
8	Kerst Doornhof	Business Boost International B.V.	CEO and founder, former Head Investment Financing and Economic Co-operation at the Ministry of Economic Affairs, Netherlands	The company is established in 2011, headquartered in the Netherlands and has 12 offices in Western Europe. The research department is located in Odesa, Ukraine. It is a consultancy company specialised in assisting companies to grow their export, in finding suppliers in Central and Eastern Europe and realising production in emerging markets.	http://bb-int.eu
9	Lucian Dumitru	Mazars Romania	Tax Director	Mazars is a leading international audit, tax and advisory firm. Operating as a united partnership, leveraging expertise, scale and cultural understanding to deliver exceptional and tailored services in audit and accounting, as well as tax, financial advisory, consulting and legal services. 47,000+ professionals, 95+ countries & territories. 30,000 professionals in Mazars' integrated partnership and 17,000 professionals via the Mazars North America Alliance. In Romania, Mazars has 27 years of experience in audit, tax, financial advisory, consulting, accounting and HR&payroll services. The local team has 300 professionals. It's partner in Moldova is Taxaco Tax & A Co Taxes & Accounting company.	www.mazars.ro
10	Mihai Dragoş Ciobanu	EvConnect	CEO		www.evconnect.ro
11	Andi Ostroveanu	EvConnect		The company is focused on 2 distinct business areas 1) "SMART BUSINESS & TECHNOLOGIES SOLUTIONS SRL" - electric car charging stations, charging solutions for residential and commercial areas; 2) photovoltaic systems designed to supply usable solar power; The Company is among the first developers in Romania of electric car stations, software and charging solutions: 25.000 + clients in Romania, 1500 charging stations, 400 charging locations. Expectations from Forum: - Receive insights, general inputs about the business climate in Rep. of Moldova - G2B: Agency for Energetic Efficiency - B2B: Moldovan companies interested to partner for development of photovoltaic systems and electric car charging stations	
12	Razvan Copoiu	Signify Romania	Gen Manager, Romania & South EE / Board Member of the NRCC	Number one in conventional, LED and connected lighting, is the world leader in professional, consumer and Internet of Things lighting. The company' energy-efficient lighting products, systems and services provide our customers with superior quality light and enhance the safety and comfort of everyday life, increase the productivity of companies and create a more pleasant environment in cities. With sales of 6.5 billion Euros in 2020, approximately 39,000 employees and an extensive presence in more than 70 countries, is interested to seek opportunities of partnership in Moldova.	www.signify.com/ro-ro
13	Doru Stroe	Signify Romania	Sales Manager		
14	Adrian Vieru	Signify Romania	Key Account Manager		
15	Andre Bos	S&T Delft	Co-founder, director	Foundation year: 2023; # of employees: 150; Business areas: Technology, Space data, defense and security.	www.stcorp.nl
16	Nieke Beckeringh van Loenen-Woudsma	Dutch MoD COMMIT KIXS	Senior Project Manager Innovation	Foundation year: 2023; Working for the Innovation Department of The Ministry of Defence; technology Innovation for security;data science, machine learning but also process questions "how to implement a successful experiment in the organization".	www.rijksoverheid.nl/min
17 ?	Theo Everink	Tecopor ET Trade BV	Operation Manager for Europe	Is a producer and supplier of housing equipment for the pig industry, offers a wide range of products under the label "Tecoline" to farmers all over the world. Durability and safety are two keywords at the production of the "Tecoline" products. Besides the extensive standard program, Tecopor claims that is able to produce tailor made solutions because of the flexible production process and customer approach.	www.tecopor.com
18 ?	Hans ten Zeege	Holland Farming BV		Holland Farming supplies professional growers with the highest quality of inputs by manufacturing organic, amino acid-based fertilizers and by providing auxiliary Agro inputs that ensure high quality yields at low costs whilst maintaining high quality standards and practices that support a sustainable environment.	www.hollandfarming.com
19	Ivo Kyumurdjiev	Rijk Zwaan BV / Rijk Zwaan Ukraine Ltd.	Managing Director Ukraine & Moldova	One of the biggest vegetable breeding companies worldwide with headquarters in the Netherlands. Rijk Zwaan is the no. 4 vegetable breeding company in the world. We have more than 1,500 varieties in our assortment in more than 25 different vegetable crops. 40 % of employees are involved in research and development, around 30 % percent of turnover is invested in R&D each year.	www.rijkszwaan.com ; www.rijkszwaan.ua ;
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